YEARS ENDED DECEMBER 31, 2016 AND 2015



YEARS ENDED DECEMBER 31, 2016 AND 2015

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Independent Auditors' Report

To the Board of Trustees Jewish Community Foundation of Greater Kansas City Overland Park, Kansas

Report on the Financial Statements

We have audited the accompanying financial statements of Jewish Community Foundation of Greater Kansas City (a nonprofit organization), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities, changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jewish Community Foundation of Greater Kansas City as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

House Park Dobratz & Wiebler, P.C.

Kansas City, Missouri June 14, 2017

STATEMENTS OF FINANCIAL POSITION - DECEMBER 31, 2016 AND 2015

ASSETS

	<u>2016</u>	<u>2015</u>
Cash and cash equivalents	\$ 11,091,046	\$ 9,799,259
Receivables	1,288,738	248,706
Prepaid expenses	23,141	4,129
Investments (Note 2)	226,514,115	177,336,957
Cash surrender value of life insurance (Note 4)	1,281,285	1,067,485
Furniture, fixtures and equipment, less accumulated depreciation of \$321,046 and \$305,074 in 2016 and 2015, respectively	22,964	27,360
	\$ 240,221,289	<u>\$ 188,483,896</u>
LIABILITIES AND NET	ASSETS	
Liabilities: Grants payable Accrued expenses Liabilities under split interest agreements (Note 6) Agency depository funds Due to unaffiliated beneficiaries (Note 6) Total liabilities	\$ 33,293 3,533 449,958 60,387,883 25,154,162 86,028,829	\$ 44,659 454,961 58,067,694 24,199,005 82,766,319
Net assets: Unrestricted: Available for general activities (Note 7) Philanthropic Supporting foundations Restricted: Temporarily restricted (Note 3): Philanthropic Split interest agreements	7,766,871 61,971,793 65,297,223 135,035,887 5,590,594 433,674	7,685,120 35,952,582 45,190,373 88,828,075 4,485,008 398,955
Permanently restricted (Note 7)	6,024,268 13,132,305 19,156,573	4,883,963 12,005,539 16,889,502
Total net assets	154,192,460	105,717,577
	<u>\$ 240,221,289</u>	<u>\$ 188,483,896</u>

STATEMENT OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2016

	Ţ	<u>Jnrestricted</u>		emporarily restricted]	Permanently restricted		<u>Total</u>
Revenues, gains and other support: Contributions Interest and dividend income (net of	\$	36,197,401	\$	2,481,540	\$	735,557	\$	39,414,498
expenses of \$332,426) Net realized and unrealized gains		949,960		22,972		28,765		1,001,697
on investments (Note 2) Decrease in cash surrender		6,054,293		238,617		899,809		7,192,719
value of life insurance Increase in value of split interest	(36,394)	(3,323)			(39,717)
agreements (Note 6)		0.54.500		14,439				14,439
Administrative fees (Note 5) Net assets released from donor restrictions Transfers between net asset groups (Note 7))	354,720 1,198,697 952,608	(_	702,464) 911,476)		496,233) 41,132)	-	354,720
Total revenues, gains and other support	-	45,671,285	************	1,140,305	_	1,126,766		47,938,356
Grants and expenses: Grants: Jewish Federation of Greater								
Kansas City Local Jewish organizations National Jewish organizations Secular organizations		1,804,589 6,890,105 751,498 6,034,706 15,480,898					·	1,804,589 6,890,105 751,498 6,034,706 15,480,898
Life insurance expense (Note 4)		11,732						11,732
Operating expenses (Notes 5 and 8)	-	1,310,192					-	1,310,192
Total grants and expenses	-	16,802,822					-	16,802,822
Change in net assets	<u>\$</u>	28,868,463	<u>\$</u>	1,140,305	<u>\$</u>	1,126,766	<u>\$</u>	31,135,534

STATEMENT OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2015

		Unrestricted		emporarily restricted	F	Permanently restricted		<u>Total</u>
Revenues, gains and other support: Contributions Interest and dividend income (net of	\$	8,275,813	\$	119,249	\$	8,500,018	\$	16,895,080
expenses of \$323,415)		1,655,959		29,557		126,507		1,812,023
Net realized and unrealized losses on investments (Note 2) Increase in cash surrender	(3,813,069)	(182,405)	(395,029)	(4,390,503)
value of life insurance		12,445		5,527				17,972
Increase in value of split interest agreements (Note 6)				25,152				25,152
Administrative fees (Note 5) Net assets released from donor restrictions Transfers between net asset groups (Note 7))	330,677 418,974 11,453	(298,781) 60,739	(_	120,193) 72,192)	_	330,677
Total revenues, gains and other support	6 00000000000	6,892,252	(_	240,962)		8,039,111	_	14,690,401
Grants and expenses: Grants: Level be Fordered on of Grants								
Jewish Federation of Greater Kansas City Local Jewish organizations National Jewish organizations Secular organizations		1,332,377 3,924,453 622,413 <u>6,229,491</u> 12,108,734						1,332,377 3,924,453 622,413 6,229,491 12,108,734
Life insurance expense (Note 4)		12,625						12,625
Operating expenses (Notes 5 and 8)	-	1,163,075					_	1,163,075
Total grants and expenses	_	13,284,434						13,284,434
Change in net assets	(<u>\$</u>	6,392,182)	<u>(\$</u>	240,962)	<u>\$</u>	8,039,111	<u>\$</u>	1,405,967

STATEMENTS OF CHANGES IN NET ASSETS YEARS ENDED DECEMBER 31, 2016 AND 2015

	Unrestricted	Temporarily restricted	Permanently restricted	<u>Total</u>
Balances, December 31, 2014	\$ 95,220,257	\$ 5,124,925	\$ 3,966,428	\$ 104,311,610
Change in net assets	(6,392,182)	(240,962)	8,039,111	1,405,967
Balances, December 31, 2015	88,828,075	4,883,963	12,005,539	105,717,577
Merger of Jewish Heritage Foundation and Menorah Legacy Foundation (Note 10)	17,339,349			17,339,349
Change in net assets	28,868,463	1,140,305	1,126,766	31,135,534
Balances, December 31, 2016	<u>\$135,035,887</u>	<u>\$ 6,024,268</u>	<u>\$ 13,132,305</u>	<u>\$ 154,192,460</u>

STATEMENTS OF CASH FLOWS

YEARS ENDED DECEMBER 31, 2016 AND 2015

	<u>2016</u>	<u>2015</u>
Cash flows from operating activities: Change in net assets Adjustments to reconcile change in net assets to	\$ 31,135,534	\$ 1,405,967
net cash provided by operating activities: Depreciation Realized (gains) losses on investments Unrealized losses (gains) on investments Donated cash value of life insurance policy Changes in assets and liabilities:	13,248 1,428,276 (8,620,995)	18,508 (4,554,484) 8,944,987 (7,606)
Receivables Prepaid expenses Grants payable Accrued expenses Liabilities under split interest agreements Agency depository funds Due to unaffiliated beneficiaries Net cash provided by operating activities	(1,040,032) 31,672 (11,366) 3,533 (81,826) (4,307,860) (2,100,405) _16,449,779	95,872 7,911 (9,820) (2,601) 32,610 2,859,533 503,220 9,294,097
Cash flows from investing activities: Decrease (increase) in cash surrender value of life insurance Purchase of property and equipment Purchases of investments, net Net cash used by investing activities	5,758 (1,478) (15,162,272) (15,157,992)	(23,868) (1,680) (10,617,737) (10,643,285)
Change in cash and cash equivalents	1,291,787	(1,349,188)
Cash and cash equivalents, beginning of year	9,799,259	11,148,447
Cash and cash equivalents, end of year	<u>\$ 11,091,046</u>	\$ 9,799,259
Supplemental disclosures of cash flow information:		
Net unrealized (gains) losses allocated to assets held under split interest agreements, assets held in agency depository funds and assets held for unaffiliated beneficiaries	(\$ 9,760,434)	<u>\$ 7,178,985</u>
Supplemental disclosures of non-cash flow information:		
In April 2016, the following assets were contributed as part of the merger between the Jewish Heritage Foundation and Menorah Legacy Foundation:		
Prepaid expenses Investments Cash surrender value of life insurance Property and equipment, net	\$ 50,684 17,061,733 219,558 7,374 \$ 17,339,349	

See notes to financial statements.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2016 AND 2015

1. Organization and summary of significant accounting policies:

Organization:

The Jewish Community Foundation of Greater Kansas City (Foundation) was established in 1959 to serve as the central endowment fund for the Kansas City Jewish community. Substantially all of the Foundation's revenue and support is generated from within the Greater Kansas City area.

Basis of accounting:

The accompanying financial statements include the activities of the Foundation and its supporting foundations.

The financial transactions related to assets over which the Foundation has ultimate variance power are recorded in and reported by the following net asset groups:

Unrestricted net assets:

The unrestricted net assets represent resources over which the Foundation Trustees have discretionary control and are used to carry out operations of the Foundation in accordance with its by-laws.

- The philanthropic unrestricted funds are named funds whose living donors make grant recommendations to the Foundation. However, the Foundation Trustees have ultimate decision-making authority.
- Supporting foundations are separately incorporated entities, directed by separate boards but controlled by the Foundation, whose primary purpose is to support the Foundation.

<u>Temporarily restricted net assets:</u>

Temporarily restricted net assets represent resources available for use currently or in the future, but expendable only for purposes specified by the donor or within a donor-designated time period. These assets include philanthropic funds and split interest agreements.

• The Foundation administers various split interest agreements, including charitable remainder trusts and charitable gift annuity agreements. These agreements provide for the payment of distributions to the donor over the agreement's term, usually the donor (or donors') lifetime(s). At the end of the term, the remaining assets are available for the Foundation's general use and/or for distribution to other charitable organizations, as specified in the agreement.

Assets held under split interest agreements are recorded at fair value in the Foundation's statement of financial position. On an annual basis, the Foundation revalues the liabilities under the agreements based on actuarial assumptions. The present value of the estimated future payments is calculated using the applicable discount rate and mortality tables.

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED DECEMBER 31, 2016 AND 2015

1. Organization and summary of significant accounting policies (continued):

Basis of accounting (continued):

Temporarily restricted net assets (continued):

Certain of these agreements provide for a portion of the remainder interest to be transferred to the Foundation for specified restricted use at the end of the trust or annuity period. The portion of the assets attributable to the future interest of the Foundation is recorded as a temporarily restricted contribution in the period the trust or annuity account is established, and thereafter the income and expenses related to these assets are reported in the statement of activities. The activities related to the remaining assets, attributable to others, are reflected as a direct increase or decrease to the liability due to unaffiliated beneficiaries.

Permanently restricted net assets:

Permanently restricted net assets are those contributions whose use by the Foundation is limited by donor-imposed stipulations that the corpus be held in perpetuity. The earnings from each of these net assets are available for use for either unrestricted or temporarily restricted purposes as specified by the donor.

Liabilities due to agencies and unaffiliated beneficiaries:

The Foundation provides asset management services under agreements with charitable, religious and other not-for-profit organizations. Net assets held under these agreements, and the related activities, are reported as agency depository funds liability in the statement of financial position.

Certain restricted funds were established by donors who designated the use of all or a portion of the assets held in the funds for the benefit of specified unaffiliated beneficiaries. Net assets held under these agreements, and the related activities, are reported as due to unaffiliated beneficiaries in the statement of financial position.

Statement of cash flows:

For purposes of the statement of cash flows, the Foundation considers all cash in banks and money market accounts over which the Foundation has variance power to be cash equivalents.

Income taxes:

The Foundation is exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. The Foundation's accounting policy is to provide liabilities for uncertain income tax provisions when a liability is probable and estimable. The Foundation has no uncertain income tax positions for the years ended December 31, 2016 and 2015. The Foundation is no longer subject to audits by the IRS for years prior to 2013. Management is not aware of any violation of its tax status as an organization exempt from income taxes.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2016 AND 2015

1. Organization and summary of significant accounting policies (continued):

Investments and concentrations of credit risk:

Financial instruments which potentially subject the Foundation to significant concentrations of credit risk consist principally of cash and investments. The Foundation maintains its bank accounts at institutions where accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Cash equivalents of \$9,288,793 at December 31, 2016 are invested in money market funds which are not insured by the FDIC, but are secured by Government bonds.

Investments are presented at fair value as determined by methodologies relevant to each asset class with any related gain or loss reported in the statement of activities. Marketable securities are stated at fair value based on quoted market prices. Real estate is valued based on periodical appraisals. Notes receivable are recorded at amortized cost which approximates fair value.

Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported as net assets in the statements of financial position.

Certain assets are pooled for investment purposes. Related investment income, net of investment expenses, and net realized and unrealized gains and losses are allocated to each component fund based on a ratio of the individual weighted average fund balance to total weighted average fund balance.

Furniture, fixtures and equipment and depreciation:

Purchased property and equipment are stated at cost. Donations of property and equipment are recorded as contributions at their estimated fair value as of the date of the donation.

Property and equipment are depreciated using the straight-line method over the estimated useful lives of the assets of three to ten years.

Use of estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Actual results could differ from those estimates.

Subsequent events:

Subsequent events have been evaluated through June 14, 2017, which is the date the financial statements were available to be issued.

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED DECEMBER 31, 2016 AND 2015

1. Organization and summary of significant accounting policies (continued):

Recent accounting pronouncement:

In May 2015, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2015-07, Disclosures for Investment in Certain Entities that Calculate Net Asset Value per Share (or Its Equivalent). This standard update removes the requirement to include investments in the fair value hierarchy for which fair value is measured using the net asset value per share practical expedient under Accounting Standards Codification 820. The standard update requires retrospective application and is effective for reporting periods beginning after December 15, 2016, with early adoption permitted. The Foundation elected to early adopt this standard update for the year ended December 31, 2016. Accordingly, the financial statement disclosures were adjusted for both years presented. The adoption of this new standard update did not have a material impact on the Foundation's financial statements.

2. Investments:

	Cost	Fair <u>value</u>	Excess of fair value (cost)
December 31, 2016: Cash and cash equivalents Equities Fixed income Hedge funds Private equity Real estate Notes receivable	\$ 8,329,009 154,718,861 39,189,235 10,328,581 62,270 4,624,458 972,682	\$ 8,329,009 162,678,401 38,997,702 10,821,055 90,808 4,624,458 972,682	
Balance, end of year	<u>\$ 218,225,096</u>	<u>\$ 226,514,115</u>	\$ 8,289,019
Balance, beginning of year	<u>\$ 187,429,367</u>	<u>\$ 177,336,957</u>	(_10,092,410)
Unrealized gains for the year			18,381,429
Less unrealized gains allocated to assets related to: Split interest agreements Agency depository funds Due to unaffiliated beneficiaries			(76,823) (6,628,049 (3,055,562) (9,760,434)
Net unrealized gains for the year Realized losses for the year			8,620,995 (<u>1,428,276</u>)
Net realized and unrealized gains on investments			<u>\$ 7,192,719</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2016 AND 2015

2. Investments (continued):

			Excess of fair value (cost)
December 31, 2015: Cash and cash equivalents Equities Fixed income Commodity and real estate funds Hedge funds Private equity Real estate Notes receivable	\$ 15,372,762 110,463,751 39,173,272 13,261,938 4,516,847 1,060,253 2,549,458 1,031,086	\$ 15,372,762 104,846,747 37,825,309 9,607,892 4,959,921 1,143,782 2,549,458 1,031,086	
Balance, end of year	<u>\$ 187,429,367</u>	<u>\$ 177,336,957</u>	(\$ 10,092,410)
Balance, beginning of year	<u>\$ 172,257,146</u>	<u>\$ 178,288,708</u>	6,031,562
Unrealized losses for the year			(16,123,972)
Less unrealized losses allocated to assets related to: Split interest agreements Agency depository funds Due to unaffiliated beneficiaries			65,192 4,804,555 2,309,238 7,178,985
Net unrealized losses for the year Realized gains for the year			(8,944,987) 4,554,484
Net realized and unrealized losses on investments			(\$ 4,390,503)

Included in investments at December 31, 2016 and 2015 are three notes receivable secured by real estate. The notes are to be paid in monthly amounts, including interest at 6%, through 2027 for two of the notes and 2030 for the third note. As of December 31, 2016, scheduled annual principal payments to be received on notes receivable are as follows:

Year ending December 31,	Amount
2017 2018	\$ 62,006
2019	65,831 69,891
2020 2021	74,202 78,778
Thereafter	 621,974
	\$ 972,682

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2016 AND 2015

2. Investments (continued):

The following tabular presentation shows investments held on behalf of others as of December 31, 2016 and 2015:

	<u>2016</u>	<u>2015</u>
Agency depository funds Funds for benefit of unaffiliated beneficiaries Charitable remainder trusts Charitable gift annuities	\$ 60,237,824 24,852,292 64,057 525,619	\$ 57,633,431 23,879,562 63,595 515,143
	\$ 85,679,792	<u>\$ 82,091,731</u>

The Foundation values investments at fair value. Fair value is defined as the price that would be received from selling an asset in an orderly transaction between market participants at the measurement date and establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs including quoted prices in active markets for similar assets and Level 3 inputs consist of unobservable inputs that are supported by little or no market activity and have the lowest priority.

The Foundation uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Foundation measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value.

The following is a summary of the inputs used in valuing the Foundation's investments carried at fair value:

	Level 1	Level 2	Level 3	<u>Total</u>
December 31, 2016: Cash and cash equivalents Equities Fixed income Hedge funds Private equity Real estate Notes receivable	\$ 8,329,009 162,678,401 18,706,263	\$ 20,291,439	\$ 90,808 4,624,458 972,682	\$ 8,329,009 162,678,401 38,997,702 10,821,055 90,808 4,624,458 972,682
	\$ 189,713,673	\$ 20,291,439	\$ 5,687,948	\$ 226,514,115

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2016 AND 2015

2. Investments (continued):

	Level 1	Level 2	Level 3	<u>Total</u>
December 31, 2015: Cash and cash equivalents	\$ 15,372,762			Ф 15 272 7 <i>(</i> 2
Equities	104,846,747			\$ 15,372,762 104,846,747
Fixed income Commodity and real estate	12,584,979	\$ 25,240,330		37,825,309
funds	9,607,892			9,607,892
Hedge funds Private equity			\$ 1,143,782	4,959,921 1,143,782
Real estate Notes receivable			2,549,458 1,031,086	2,549,458 1,031,086
	© 1/2 /12 290	e 25 240 220		
	<u>\$ 142,412,380</u>	<u>\$ 25,240,330</u>	<u>\$ 4,724,326</u>	<u>\$ 177,336,957</u>

The following is a reconciliation of investments in which significant unobservable inputs (Level 3) were used in determining fair value:

	Level 3 <u>investments</u>		
Balance, December 31, 2014 Unrealized loss Payments received on notes receivable	\$ ((_	4,788,980 9,643) 55,011)	
Balance, December 31, 2015		4,724,326	
Gifts of real estate Sales of private equity investments Unrealized loss Payments received on notes receivable	(2,075,000 1,044,186) 8,788) 58,404)	
Balance, December 31, 2016	<u>\$</u>	5,687,948	

Investments in the hedge funds are reported based on net asset value (NAV) as reported by the investment managers and have not been classified in the fair value hierarchy in accordance with ASC Subtopic 820-10. The fair value amounts presented in the above tables are intended to permit reconciliation of the fair value hierarchy to the line items presented in the statement of financial position.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2016 AND 2015

2. Investments (continued):

The Foundation uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Foundation measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs are only used when Level 1 or Level 2 inputs are not available.

3. Temporarily restricted net assets:

Temporarily restricted net assets totaling \$6,024,268 and \$4,883,963 as of December 31, 2016 and 2015, respectively, are available for grants to local and national Jewish organizations as well as secular organizations. Those organizations use the funds principally for educational, medical and research needs, general health and welfare programs and other charitable needs.

4. Life insurance policies:

	Number of policies	Face value	Cash surrender <u>value</u>	Insurance premium expense
December 31, 2016: Available for general activities Unrestricted philanthropic Temporarily restricted Permanently restricted	14 6 6 1	\$ 2,750,000 1,661,124 3,470,000 100,000	\$ 651,765 136,920 384,929 1,428	\$ 2,267 5,157 2,301 2,007
Included in Foundation activities Due to unaffiliated beneficiaries	27 10	7,981,124 3,612,531	1,175,042 106,243	11,732 _33,885
	<u>37</u>	<u>\$ 11,593,655</u>	\$ 1,281,285	<u>\$ 45,617</u>
December 31, 2015: Available for general activities Unrestricted philanthropic Temporarily restricted Permanently restricted	4 7 6 <u>1</u>	\$ 2,200,000 1,661,124 3,470,000 100,000	\$ 442,160 151,003 388,250	\$ 2,267 6,050 2,301 2,007
Included in Foundation activities Due to unaffiliated beneficiaries	18 10	7,431,124 3,612,531	981,413 86,072	12,625 _33,267
	<u>28</u>	<u>\$ 11,043,655</u>	<u>\$ 1,067,485</u>	<u>\$ 45,892</u>

Cash surrender value of life insurance is stated at estimated fair value as reported by the respective insurance company.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2016 AND 2015

5. Related party transactions:

The Foundation provides custodial and endowment-building services and access to pooled investment accounts to the Jewish Federation of Greater Kansas City (the Federation) and Jewish Community Campus of Greater Kansas City (the Campus). The related Federation fees of \$69,387 and \$61,652 in 2016 and 2015, respectively, and the related Campus fees of \$41,881 and \$37,080 in 2016 and 2015, respectively, are included in administrative fee revenue in the accompanying financial statements.

The Federation provides accounting and administrative services to the Foundation. Expenses for these services totaled \$15,531 and \$17,308 for 2016 and 2015, respectively.

The Foundation rents office space from the Campus on a month-to-month basis. Related rent expense was \$57,190 and \$49,802 in 2016 and 2015, respectively.

6. Split interest agreements:

The Foundation has entered into various charitable gift annuity and charitable remainder trust agreements with donors. The Foundation is obligated to make payments to the annuitants and trust beneficiaries for the remainder of their lives. Assets received are recorded at fair value and a liability is recorded equal to the present value of the estimated future obligations based on mortality rates derived from ordinary life annuity tables. The difference between the fair value of the assets received and the obligation recorded is recognized as either a liability to unaffiliated beneficiaries to the extent that other entities are named as remainder beneficiaries or as contribution income to the extent that the Foundation is named as remainder beneficiary. The various deferred gift obligations have imputed interest rates of between 5.0% and 9.0%. The statements of activities reflect the Foundation's allocated portion of the change in value of split interest agreements for 2016 and 2015.

7. Endowment funds:

The Foundation's permanently restricted net assets consist of fifteen individual funds established for a variety of purposes. The Foundation's policy allows the spending of up to 4.5% of a fund's three-year average fair value at year-end, absent explicit donor stipulations to the contrary. In those years where the dollars granted would decline from the previous year, the rate can rise to as much as 5.25% Additionally, the Foundation's policy is to add any unspent accounting income (as defined) from a fund at the end of each year to the permanently restricted portion of the fund. Based on its interpretation of applicable state law (UPMIFA) regarding management of endowment funds, the Foundation classifies as permanently restricted net assets the fair value of each fund as of the previous year-end, plus the unspent accounting income for the year. In the case of accounting losses no reduction is made to permanently restricted net assets.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2016 AND 2015

7. Endowment funds (continued):

The Foundation has investment and expenditure policies that consider the purpose of the donor-restricted fund, general economic conditions, and expected investment returns. The Foundation's return objective is to pursue long-term growth while seeking to minimize principal fluctuations and meet ongoing spending policy objectives. The Foundation's investment goal is to maximize total return while carefully weighing the risks involved. To help achieve return objectives, the Foundation has formed an Investment Committee for oversight of investments. The Foundation also utilizes the services of a paid investment advisor who has day-to-day responsibility and discretion for investing Foundation assets.

From time to time, the fair value of net assets associated with individual donor-restricted endowment funds may decline due to investment losses. In accordance with accounting principles generally accepted in the United States of America, such declines must be disclosed for the relevant reporting period as reductions in unrestricted funds. As of December 31, 2016 and 2015, there were no such declines.

Permanently

Endowment net assets composition by type of fund:

	restricted
December 31, 2016: Donor-restricted endowment funds	<u>\$ 13,132,305</u>
December 31, 2015: Donor-restricted endowment funds	<u>\$ 12,005,539</u>
Changes in endowment net assets are as follows:	
	Permanently restricted
Balance December 31, 2014 Contributions Interest and dividend income,	3,966,428 8,500,018
net of expenses Net realized and unrealized losses Grants Transfers to unrestricted net assets	126,507 (395,029) (120,193) (72,192)
Balance December 31, 2015 Contributions Interest and dividend income,	12,005,539 735,557
net of expenses Net realized and unrealized gains Grants Transfers to unrestricted net assets	28,765 899,809 (496,233) (41,132)
Balance December 31, 2016	<u>\$ 13,132,305</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2016 AND 2015

8. Operating expenses:

	<u>2016</u>		<u>2015</u>
Personnel and related expenses (Note 9)	\$ 918,289	\$	818,110
Data processing	60,464	•	44,432
Depreciation	13,248		18,508
Donor cultivation	4,917		5,241
Federation accounting and administrative	,		, -
services (Note 5)	15,531		17,308
Foreign taxes	567		921
Gift annuity distributions	54,754		71,029
Insurance	22,482		18,526
Marketing	33,739		34,846
Meetings, conferences and travel	17,144		16,021
Occupancy (Note 5)	57,190		49,802
Office supplies	18,204		14,295
Other	55,744		60,687
Printing and postage	24,690		25,293
Professional fees	90,771		61,164
Real estate and excise taxes	 4,428		4,244
	1,392,162		4,244 1,260,427
Less expenses allocated to agency depository funds and			
assets held for unaffiliated beneficiaries	 81,970		97,352
	\$ <u>1,310,192</u>	\$	1,163,075

9. Retirement plan:

The Foundation sponsors a 401(k) plan (the Plan). The Plan provides for employer matching contributions of employee deferrals, up to 4% of eligible employees' compensation. Additionally, the Foundation may make annual nonelective contributions. No such contributions were made in 2016 or 2015. Employer matching contributions to retirement plans totaled \$29,242 and \$26,983 for 2016 and 2015, respectively.

10. Merger:

In April, 2016, the Jewish Heritage Foundation, a supporting foundation of the Foundation, merged with the Menorah Legacy Foundation. The succeeding entity, the Menorah Heritage Foundation, continues to operate as a supporting foundation of the Foundation and is included in the Foundation's financial statements. In accordance with GAAP, the assets of the former Menorah Legacy Foundation were recorded as an increase in net assets as of the date of the merger. The effect of the merger on the Foundation's financial statements was to increase the following assets:

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED DECEMBER 31, 2016 AND 2015

10. Merger (continued):

Prepaid expenses	\$ 50,684
Investments	17,061,733
Cash surrender value of life insurance	219,558
Property and equipment, net	7,374
	\$_17,339,349